

**Transnet Rail Infrastructure Manager**

21 Wellington Road, Inyanda House 1, Parktown, Johannesburg,  
2193

**PROPERTY LEASE BID EVALUATION RESPONSE**

Dear Secretariat,

Kindly find bid evaluation response as follows:

**1. General information**

Item	Information	Annexure in RFP Response Documents
RFP Number responding to		Annexure F
Location (B-Network Name)		Annexure F
Concession tenure applying for (years)	years	Annexure F

**2. Experience and Track Record**

Measure	Value provided (in relevant unit of measure)	Annexure in RFP Response Documents	Reference relevant section in bid response (where relevant)
Expertise and experience (years) in integrated logistics planning and operations, warehousing, commercial, industrial engineering and continuous improvement of the end-to-end supply value chains.	Years		
Track Record of rail infrastructure projects  Portfolio of evidence should include: <ul style="list-style-type: none"> <li>Size</li> <li>Project Value</li> <li>Project start and End date duration</li> <li>Completion Certificate signed by both parties.</li> </ul>	Value		

<ul style="list-style-type: none"> <li>Scope of involvement</li> </ul>			
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### 3. Safety, Health, Environment & Risk

Measure	Annexure in RFP Response Documents
<ul style="list-style-type: none"> <li>Occupational Health and Safety Management Plan</li> <li>Environmental Management Program addressing the following:</li> <li>Risk Management Plan</li> </ul>	

### 4. Financial Capacity

Measure	Response Documents	Annexure in RFP Response Documents	R n s b r ( r
<b>Proof of Funding</b> of funding relating to investment <ol style="list-style-type: none"> <li>Letter from Financial Institution.</li> <li>If self-funded, audited financials Company or unaudited financial statements that were reviewed and signed by a Chartered Accountant (SA) or equivalent.</li> </ol>	<ol style="list-style-type: none"> <li>Official Letter from funding institution.</li> <li>2 years audited financial statements or unaudited statements reviewed and signed by CA SA or equivalent to support investment.</li> </ol>		
Profitability EBITDA Solvency Ratio (norm is 1:1 -total assets divided by total liabilities) Current Ratio (norm is 2:1 – current assets divided by current liabilities)	Financials Statements supporting calculations		

## 5. Business Case

Measure	Response Documents	Annexure in RFP Response Documents	Reference relevant section in bid response (where relevant)
<b>Operational Model</b> Bidder to provide a high-level operational model demonstrating how the station assets will be developed, activated and managed/operated.	Complete document and annexures covering the operating model as per RFP Requirements.		
<b>B-Network Maintenance Plans</b> Bidders must submit a consolidated rate schedule covering all handling (including yard operations), storage and haulage charges, aligned to standard rail operating practices.	Complete, signed maintenance plan.		
<b>Security</b> <ul style="list-style-type: none"> <li>Security Management Plan</li> <li>Emergency Response.</li> </ul>	Detail plan as listed in Annexure ... of RFP		
<b>B-Network Investment.</b> <ol style="list-style-type: none"> <li>Investment in rail B-Network (Rand value) <ol style="list-style-type: none"> <li>Including Moveable Assets</li> <li>Excluding Moveable Assets.</li> </ol> </li> <li>Projected Asset value at end of concession tenure</li> <li>Detailed Investment Plan.</li> <li>Discounted Cash Flow Forecast</li> </ol>	<ol style="list-style-type: none"> <li>Rand Value of Investment</li> <li>Rand Value of Asset.</li> </ol>	<ol style="list-style-type: none"> <li>Annexure F2B</li> <li>Annexure F2B</li> <li>Annexure F2B</li> <li>Annexure F2A</li> </ol>	

## 6. Rental Acceptance

Measure	Value provided (Rand)	Annexure in RFP Response Documents
Bidders may offer above market related rental. (Refer Section 8 of RFP document)	Rental per month  R_____	Annexure F.

## 7. Company Structure (Forms Part of Price/Preference Evaluation)

Measure	Value provided (in relevant unit of measure)	Annexure in RFP Response Documents
<b>Job Creation</b> Jobs created for Citizens, Black People (including Black Women, Black Youth and PWD) and Citizens from Local Communities.	A. No. of Jobs in category_____ B. Total Staff Compliment_____ C. A/B %_____	
<b>Company Ownership</b> Ownership by Black People (including Black Women, Black Youth and PWD), in the Company.  Ownership by Local Communities in the company.	A. % of Black People ownership in Company_____ B. % of local community ownership in Company____	
<b>Management Control</b> Which focuses on the involvement of Black People (in particular Black Women, Black Youth and PWD) in board directorship, Executive Management, and Senior Management.	A. Total number of Jobs in the category of Board directorship, Executive Management, and Senior Management _____ B. Total number of Jobs allocated to Black Women, Black Youth and PWD in this category_____ C. B/A %_____	
<b>Skills Development</b> Which focuses on the contributions made by the Company to improve the skills of Employees, local learners at higher education institutions (Black Women, Black Youth and PWD).	% spend of Turnover_____	

<p><b>Enterprise and Supplier Development:</b> Which focuses on the contribution by the bidding company towards buying goods and services from local SMMEs and company's plans to supplier development and enterprise development initiatives intended to assist and accelerate growth and sustainability of enterprises owned by Black Women, Youth and PWD</p>	<p>% spend of Turnover_____</p>	
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Kind regards,

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**Name:**

**Position / Title:**

**Company: Date:**